



DCLS402

Reg. No.

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IV Semester B.Com. (LSCM) Degree Examination, June/July - 2025

COMMERCE

Purchasing and Supply Chain Management

(NEP Scheme)

Time : 2½ Hours

Maximum Marks : 60

*Instructions to Candidates:*

Answer All questions in English.

**SECTION - A**

- I.** Answer any **Five** sub questions. Each sub question carries **2** marks. (5×2=10)
1. a. What is Purchasing Policy?
  - b. What is Tactical Purchasing?
  - c. Define Buyer and Seller.
  - d. How is tactical purchasing different from strategic sourcing?
  - e. What is green purchasing?
  - f. Define TQM.
  - g. Define Purchasing Function.

**SECTION - B**

- II.** Answer any **Four** questions. Each question carries **5** marks. (4×5=20)
2. Define Purchasing Strategy. Explain the key elements of a purchasing strategy.
  3. Describe briefly Code of Ethics in Procurement.
  4. Write a note on E-Requisitioning and E-Catalogue technologies and their impact on P2P.
  5. Explain the purchasing strategy development process.
  6. What is the importance of purchasing function? State its objectives.

**SECTION - C**

- III.** Answer any **Two** questions. Each question carries **12** marks. (2×12=24)
7. Explain in detail the types of purchases in Supply Chain Management.
  8. Describe the process of improving the purchasing efficiency within an organisation.
  9. What are Cross Functional Sourcing Teams? Explain its Characters, Benefits and Limitations.

**SECTION - D**

- IV.** Answer any **One** question. This question carries **Six** marks. (1×6=6)
10. Consider yourself as Purchasing Manager. What are your roles and responsibilities?
  11. List out the purchasing documents required for Manufactures.

